**Second Quarter 2014** 

Saratoga

**Investment Team** 

**Chris Oberbeck** 

email Chris

**Mike Grisius** 

Joe Burkhart

Tom Inglesby <u>email Tom</u>

**Charles Phillips** email Charles

John MacMurray

**Dave Vavrichek** 

<u>email John</u>

<u>email Dave</u>

**Paul West** <u>email Paul</u>

**Mark Weaver** <u>email Mark</u>

Marissa Mann

email Marissa

email Sandy

**Sandy Rodriguez** 

<u>email Joe</u>

<u>email Mike</u>











### Saratoga Newsletter

New team members and increased investment activity are making 2014 a busy year at Saratoga.

Over the past twelve months we have completed about \$100 million in new investments across a wide variety of industries. Three of our recent transactions are described below.

We have a strong base of permanent capital and plenty of dry

powder to invest in growing businesses. The experience of our investment team allows us to provide prompt feedback and reliable financial support to middle market companies. Our aim is to become an investment partner with companies striving to do great things.

The biggest news for us this year has been the continued expansion of our team.

Henri Steenkamp joined Saratoga to serve as our Chief Financial Officer. Henri brings a wealth of experience and

talent to our firm and his efforts have already positively impacted our financial operations. We have also expanded our deal team with the additions of Dave Vavrichek and Marissa Mann. Both bring significant

investment experience to Saratoga and they will focus on deal

These are exciting times. Let us know how we can support

The Saratoga Team

your financing needs.

#### Please welcome the newest members of our team



Dave Vavrichek joined Saratoga as a Principal. Prior to joining Saratoga, Dave worked at Deerpath Capital, and Bear Stearns & Co. He is a CFA charterholder and graduated from Yale University.



Marissa Mann joined Saratoga as an Associate. Prior to joining Saratoga, Marissa was an Analyst with J.P. Morgan's Leveraged Finance Group. She graduated cum laude from Washington and Lee University.

## **Recent Saratoga transactions**



Saratoga provided a subordinated debt investment to support a private equity sponsor's add-on acquisition of a leading supplier of branded truck accessories for pickup truck bed applications.



warrants to support the growth of a private company that delivers customized programming and advertisements to patients as they wait to see their doctor.

Saratoga made a unitranche investment with



Saratoga provided a mezzanine and equity co-investment to support a private equity sponsor's portfolio company add-on investment in a leading supplier of branded, high quality and cost effective specialty healthcare products.

# **About Saratoga**



Saratoga Investment Corp. is a publicly traded (NYSE: SAR) business development company (BDC). We provide customized financing solutions for middle market companies located in the United States. We typically make \$5 million to \$20 million investments in: leveraged buyouts, recapitalizations, growth and acquisition financings.

Our investments possess many of the following attributes:

## **Qualitative Parameters** Leading market position

- or niche with sustainable competitive advantages Exceptional management team with a meaningful
- stake in the business Growth prospects in healthy end markets
- Ability to withstand business cycles

## Revenues of \$8 million to

**Financial Parameters** 

- \$150 million and EBITDA of \$2 million or greater Strong margins and free
- cash flow Recurring revenues and
- stable historical performance Modest capital expenditure and working
- capital requirements

Joe Burkhart

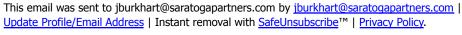
For more information please contact:

**Managing Director** Saratoga Investment Corp. 535 Madison Avenue, Fourth Floor New York, NY 10022 Tel: 212.906.7840 | Cell: 301.648.6122 | Fax: 212.750.3343

jburkhart@saratogapartners.com www.saratogainvestmentcorp.com

w.linkedin.com/in/josephsburkhart

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